

You are invited to a special teleclass with Internationally known Direct Sales Expert, Barb Girson



What: S.T.A.R. Team Building Preview Call - Tips You Can Put Into
Action & Use Immediately

Attend & Learn:

- The S.T.A.R. Team Building (TM) Technique To Growing Your Team.
- Hear 3 Actions You Must Take To Ensure Your Team Stays With You This Summer (Build Retention)
- Discover The 5 Keys To Working With Engaged And Committed Team Members
- Find Out One Secret To Developing Strong Leaders
- Plus, Open Q And A



1. What Are Some Of The Most Common Challenges Leaders Experience?



2. What Can Be Done To Address These Challenges?



3. What Is The S.T.A.R. Teambuilding Technique To Grow Your Team?

S –

T –

A-

R-



4. What Are 3 Actions You Must Take To Ensure Your Team Stays With You This Summer (Build Retention)

1.

2.

3.



5. Discover The 5 Keys To Working With Engaged And Committed Team Members

1.

2.

3.

4.

5.



6. Find Out One Secret To Developing Strong Leaders



7. Quick Idea To Implement Now

Featured Upcoming Event... starts next month on Tuesday nite
S.T.A.R. Team Building™ By Barb Girson
...Managers...Leaders...Directors... ATTENTION: **Direct Sellers**
For Leaders who want to build a strong, active organization!

Would you like to...

- ...Build Your Leadership Confidence?
- ...Develop a Solid, Productive, Growing Team?
- ...Train Your Team Systematically?
- ...Increase Team Motivation and Results?
- ...Stay 'Up' in a 'Down' Economy?

S.T.A.R. Team Building™ is an ideal program for those who want to:

1. Improve Your Team Retention
2. Develop More Motivated Sellers, Recruiters and Leaders
3. Increase Your Income And Maximize Your Time Invested

Weekly Topics

- Wk 1: Supporting & Scheduling Your Team
- Wk 2: Training Your Team
- Wk 3: Acknowledging Your Team
- Wk 4: Recognizing Your Team

FORWARD LINK TO A FRIEND (or your team) Please share with direct sellers (or direct selling company owners). *The primary way your friends will hear about this program is by word of mouth.*

(Copy and paste this link.)

Register Now

<http://bit.ly/pGYrl>

Email Barb@MySalesTactics.com your our Best 3 Takeaways Tips from our Preview Call and receive a Gift Certificate to Save \$20 on one of Barb's Teleclasses This Year! Use Subject line: Top 3 Takeaways – please send \$20 Gift Certificate Instructions

- 1.
- 2.
- 3.

Once you submit your Top 3 Takeaway tips, you will get instructions on how to redeem you \$20 Gift Certificate.



We are excited to present a special Guest Speaker, **Barb Girson**. **Barb Girson is an** Internationally known Direct Sales Expert and Trainer.

Barb's career began with Tupperware, working her home-based business part time, while teaching sales and marketing full time. In the beginning, Barb was slow to realize her home-based business goals. She made endless phone calls, experienced disappointments, felt uncomfortable and struggled. She didn't even recruit one person in her first year. However, not to be defeated, with reflection and determination, she made some crucial changes in her sales approach that started to positively impact her growth. She discovered her success when she realized the importance of tactical training and building stronger relationships. She developed successful systems and built her schedule to an average of 7-10 personal parties weekly. Soon, Barb become so booked that she shared the overflow of parties with the large team she recruited!

Constantly recognized as a top manager, placing as high as # 2 in the nation out of 10,000 independent managers and 80,000 consultants. Barb led her multi-million dollar Tupperware franchise to the top 10% of franchises in North America by helping managers achieve national recognition in sales.

Ready for a new challenge, Barb joined the corporate arena to lead sales for direct selling party plan organizations for a decade. Although the corporate experience broadened her perspective and enhanced her skill set, she found herself craving the freedom and flexibility of entrepreneurship. From this craving, her company My Sales Tactics™ was born! Her new desire to help like-minded individuals in the business realize their own goals is now her passion.

Barb, founder and president, is a highly interactive creative speaker, coach and author. She offers her approach to successful systems and tactics through workshops, annual conventions, leader retreats, regional meetings and teleclass training programs. She has been featured in USA Today, appeared on CBS This Morning and Fox 28 News/Columbus. She has been quoted in numerous regional/ national publications and is a highly sought after authority speaking on women in sales, direct selling and entrepreneurs.

For a closer look at Barb's free resources/articles/training programs, please take a moment to visit her website at www.MySalesTactics.com . And please sign up for her "award winning sales strategies ezine subscription: Strategies that STICK: <http://tinyurl.com/Barb-snewsletter> .

Barb has been in the trenches. Barb knows how to help you build a strong organization.

Authored & Presented by:

Barb Girson
International Trainer & Coach
P: 614.855.0446

Owner, My Sales Tactics™
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www.MySalesTactics.com

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Barb@MySalesTactics.com