

# Professional Development Series

*Barb Girson built her first multi-million dollar business as an entrepreneur. She has taught thousands of people how to succeed with their home-based business. Take advantage of what she has to offer you!*



## Program Includes

- Information & Insights
- Facilitated Group Discovery
- Discussion Session
- Handouts
- Email Access to Barb Girson (M-F)

## Program Info

October 8, 15, 22 & 29  
Thursdays, 10-Noon  
Jewish Family Services  
1<sup>st</sup> flr, 1<sup>st</sup> Rm on Right  
1070 College Avenue  
Columbus, OH 43209  
614.559.0205

Be Your Own Boss!



**Register Today**  
**\*\$350/4 wks**

## Discover Your Inner Entrepreneur™

*Attend, Explore & Determine if being an Empowered, Enterprising, Entrepreneur is for YOU!*

### Discovery Weekly Topics:

- Week 1- What does it take?*
- Week 2- What are my options?*
- Week 3- Where will I start?*
- Week 4- What will I need?*



Barb Girson

If you have been downsized, displaced or even a little discouraged in your current work situation, attend & discover your own inner resource:

### **Your Inner Entrepreneur.**

During this 4 week program we will explore various options available to start a home-based business, evaluate what skills you have that might be marketable, determine how to set up your office, and identify what resources you will need. At the end, you will be able to make an informed choice and have in hand an outline/curriculum of what you need to do next, if in fact being an entrepreneur is for you!

Call 614.855.0446 OR

Visit <http://www.MySalesTactics.com/entrepreneur> to see the impressive list of guest speakers and strategic partners.

### **REGISTER TODAY!**

*10% of course proceeds are contributed to Jewish Family Services, a nationally accredited mental health, workforce, and social service agency that has been helping individuals and families, in both the Jewish and general community, face life's challenges for nearly 100 years (2008).*



*If applicable, referred by:*

*Register by Sept 30 for Early Bird Special*

*\*Register by Sept 30 - Registration Fee: \$350 / Register after Sept 30 Fee is \$450*



# What Participants Are Saying...

## About Barb's Programs

### **Roni Davies, Australia...**

"...You are giving me courage and empowering me."

### **Pamela Rose, Oklahoma...**

"There is so much more to this business than what it seems on the surface, and Barb gave us challenges that helped me to see that when you dive in, dive deep so that the rewards will be many in more areas than just one, and your customers will be long term. Thank you, Barb, for making the training fun and thank you for the priceless knowledge that has helped so many of us. I look forward to the next training topic that you teach. I thank you from the bottom of my heart for all you have done for me."

### **Melanie Hood, Australia ...**

"I know for some of you who are new to the business it may seem like a lot to outlay before you have actually made any money. I understand this because that was me back in January. Having had no experience in...selling I thought that it was 'probably' worth my while to invest in some training. Never in a million years did I believe that 4 months down the track I would have a business with over 300 customers and a team of 6...some with their own team. I have made over \$6000++.... all from a little part-time job that I began do give me 'some extra cash'!!

I truly believe that doing Barb's course in January gave me the confidence, the business knowledge and the belief that 'anything is possible'....and how to do it with integrity and professionalism. I really can't explain what it will mean to your business....but we will all see, and you will understand in a few months time what impact doing Barb's course has made."

### **Renee Belbeck, Co-Founder of Like Minded Moms, LLC, Ohio ...**

"Barb's [trainings] are refreshingly insightful. Her call had so many takeaways that I could implement in my business that same day. I look forward to continue to learn from her."

### **Carolyn Jagers, Texas ...**

"I love the program! Barb offers concrete techniques that have increased my business. She does this by offering positive ideas, great graphic organizers and personalized attention. Barb lets us know that she is available by phone or e-mail if we need encouragement. I am challenged by the ideas she has presented. I have a new mindset on asking for business....Barb is always fun, engaging and encourages interaction. She role-plays ideas and techniques that show just how easy it is to be successful. I can truly say that I can feel that Barb is truly interested in my success! I would highly recommend this workshop to anyone looking for a positive way to boost your business."

### **Monica Bentley, Virginia ...**

"I have had the pleasure of seeing Barb Girson speak live at two of our conventions as well as being a participant in five of her teleclass programs. Barb is a bundle of energy who will come out with her boxing gloves (I've seen it first hand) to tackle any obstacle you may be facing with your business. With Barb's training you will become more confident in business. If you follow what Barb tells you to do you WILL see huge results!! She knows what she is talking about - not to mention she is a wordsmith genius. Thanks Barb for helping me grow sales."

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