



Recruiting: Get More Recruits This Holiday Season!

Intro + Learn how to...



1. Up Your Recruiting Results This Holiday Season and Start the New Year Strong



2. Spark More Recruits From Your Parties/Shows?

Three questions:

1) How...

2) If ...

3) Would...



3. Give oxygen

Authored & Prepared by:

Barb Girson

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4. Keep Prospects Posted On Your Biz Op



5. The "P" Word



6. Quick Ideas to Implement

Barb's best recruiting T.I.P.S. Recruiting is an art and a science.

**T -
I -
P -
S -**

List The Top Three Tips You Heard That You Would Use This Week:

Email Barb@MySalesTactics.com with your top 3 takeaway tips:

- 1.
- 2.
- 3.

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About Barb Girson

How can Barb help you grow?

Barb has started her business just like you... with her first party. She was not very successful at first. Barb made endless phone calls, experienced cancellations, and struggled with feeling uncomfortable. She did not even recruit one person her first year in the business. If you knew her then you would not have bet a quarter that she would make it.



She made some changes which changed her results and over time she absolutely perfected a system for success.

She built her personal team to 75 members and promoted 22 Managers in 3 years. Barb was recognized as a top personal seller, recruiter and promoter of leaders for several years ranking as high as #2 in the nation out of 10,000 Managers and 80,000 Consultants.

Barb led a multi-million Tupperware sales organization to the top 10% of franchises in North America by helping managers achieve national recognition in sales, recruiting and promoting managers.

Ready for a new challenge, Barb left Tupperware and for the next 10 years used her field expertise to help start-up and established companies build the infrastructure to support the field. Serving in roles ranging from Vice President, General Manager, Vice President of Sales, and National Sales Director with companies such as The Body Shop At Home, and Discovery Toys, she authored, developed and implemented training, recognition and communication programs for sales and recruiting growth. She led national sales teams with as many as 20,000 reps, and was responsible for driving up to \$40 Mil in revenue.

Barb has been in the trenches. She knows how to help you generate more leads, recruit more team members and build a larger organization. She inspires people to want to recruit. Now you can get her system for success which produces consistent recruiting results and make it your own!

For Free Resources/Articles visit: <http://www.MySalesTactics.com> (Check back often for updates.)

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Recruiting: Share Your G.I.F.T.S. & Grow™

For Direct Sellers

Brought to you by **Barb Girson**, Owner of My Sales Tactics™
Many have asked for it... an EVENING CLASS! Register now!

Recruiting: Share Your G.I.F.T.S. & Grow™ begins November 2

on Tues. nites, at 9:00 pm ET

Let Barb Girson help you finish this year strong and refine or define improved recruiting methods to help you launch 2011 in a position of strength!

Barb Girson, International Direct Selling Trainer & Coach is offering you a 4 wk program to help you become a recruiting expert and then you can teach your team (and leaders) to become one, too. When you apply and practice Barb's system for success you will be ready to achieve consistent recruiting results. Build your biggest team NOW. Go into the New Year with Consultants who are ready to build! To register or learn more... visit <http://www.mysalestactics.com/coaching/share-your-gifts>

Would you like to...

- Get over the fear of being PUSHY? (Applies to booking, recruiting & prospecting)
- Attract 'happy' new recruits like a magnet?
- Become confident at recruiting (your Hostess, your guests and new leads)?
- Learn effective word choices and strategies to recruit authentically and naturally?

PLUS Gain insights on how to incorporate **social media** and **technology** into your recruiting

- Credit card payments accepted through Pay Pal.
- All calls are recorded for one week in case you cannot make the live calls.
- Get personalized email/phone access (quick questions etc.) to **Barb Girson**, your coach, T-TH-F during small group coaching program.

During this interactive small group coaching/training program Barb Girson will share her personal stories that will make you laugh and touch your heart as she went from "recruiting no one her first year" to "being a repeated top recruiter - unbeatable & among THE BEST" in her company.

To learn more and register: <http://www.mysalestactics.com/coaching/share-your-gifts>

An affordable price! Only \$99 for all 4 sessions. *Please forward the link to your friends and make sure they enter your name for referred by!*

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